



Branch Manager TRANSCOM ELECTRONICS LIMITED

Job Category: Marketing/Sales/Business
Development

Job Source: nrbjobs.com

Job Summary

No. of Vacancy: 10

Gender: Any

Career Level: Mid Level

Employment Type: Full Time

Experience: Minimum 3 years

Posted On: 17 Aug 2025

Salary: Negotiable

Application Deadline: 15 Sep 2025

Job Description/Responsibility

- Ensure Showroom opening, Attendance, Morning meeting.
- Set daily revenue, quantity sales target, SE wise lead target, SBA, invoice target and activity target to achieve monthly overall target.
- keep VAT 16 & 17 update, place requisition & ensure delivery process, Keep Cash & mobile in Vault at day end etc.
- Ensure total Branch sales target achievement through whole team of the branch.
- Monitor Attendance, Leave, Roaster & Lead Management (Through CJ. Field Force & CJ.POS), motivation & training of subordinate.
- Maintain fixed & temporary Assets management guidelines.
- Ensure all SE PJP, SBA activities, lead collection, follow up and conversion as per target.
- Make daily banking (DCS) on regular basis.
- Clear all the exchange dues within the management guideline.
- Resolve all service-related issues through service department.
- Ensure neat and clean environment in the Outlet.
- Maintain good relationship with land lord.
- Implement all marketing and communication activities and give collected market information and report to line manager accordingly.

Experience Requirements

- Minimum 3 years of experience is required.

Additional Experience Requirements

- At least 3 years
- The applicants should have experience in the following business area(s): Manufacturing (Light Engineering and Heavy Industry), Electronic Equipment/Home Appliances, Lamps

Work Area

- Applicant should have experience of working in the following category(ies):
Marketing/Sales/Business Development

Industry Type

- Experience should include the following skills: Electric Utilities/Consumer Durables

Job Location

- Anywhere in the country

Compensation/Benefits

- Mobile bill,Provident fund,Gratuity,Medical allowance
- Salary Review: Yearly
- Festival Bonus: 2
- Sales Incentive and Variable Commission
- Salary: Negotiable