



Business Development Representative

TRABA

Job Category: Sales/Marketing/Business
Development

Job Source: nrbjobs.com

Job Summary

Employment Type: Full Time

Gender: Any

Career Level: Entry Level

Salary: Negotiable

Posted On: 27 Nov 2024

Application Deadline: 26 Dec 2024

Job Context

- We are seeking a Business Development Representative who is enthusiastic and fresh out of college to join our expanding team. This role is perfect for someone looking to launch a career in sales and technology. You'll play a crucial part in generating new business leads and will be instrumental in Traba's growth and success.

Job Description/Responsibility

- Research and identify potential clients, understanding their business needs.
- Engage with prospects via cold calling, emails, and social media, introducing them to Traba's innovative solutions.
- Qualify leads and coordinate with the sales team to schedule meetings or presentations.
- Work closely with the sales and marketing teams to develop and refine lead generation strategies.
- Keep accurate records of customer interactions and transactions, recording details of inquiries, comments, and complaints.

Education Requirements

- Bachelor/ Honors(Bachelor Degree in any Discipline) completed.

Experience Requirements

- No experience is required.

Work Area

- Applicant should have experience of working in the following category(ies):
Sales/Marketing/Business Development

Industry Type

- Experience should include the following skills: IT/Telecommunication

Address: New York, NY, New York, NY, United States

Company Profile: Internet & Web Services

Company Website: <https://www.traba.work/>