



Intern - Client Management (Night Shift)

ADROITECH

Job Category: Customer Service/Call Center

Job Source: nrbjobs.com

Job Summary

No. of Vacancy: 05

Gender: Any

Career Level: Entry Level

Employment Type: Full Time

Age Limit: 20 to 30 year(s)

Posted On: 22 Oct 2024

Salary: Negotiable

Application Deadline: 9 Nov 2024

Job Context

- We are seeking dedicated and ambitious Interns for our Night Shift operations. This internship offers a chance to work closely with our experienced Client Management team and develop essential skills for a successful career in sales and client management. The intern will engage in real-time calling, lead generation, market research, and customer outreach.

Intern- Client Management (Night Shift) for our Offshore Real Estate Management Services.

- Apply only if you are comfortable working at night shift
- Please read all requirements before applying
- Office Time: 7.00 PM - 4.00 AM

Location: Dhaka (Uttara Sector 13)

Job Description/Responsibility

- Conduct real-time calling to potential clients in North America.
- Identify and qualify leads through effective communication and research.
- Collaborate with the team to create and deliver impactful sales presentations.
- Assist in creating and implementing business development strategies.
- Maintain accurate records of leads, interactions, and outcomes in CRM software.

- Engage in market research to stay updated on industry trends and competition.
- Participate in team meetings to contribute innovative ideas.
- Work closely with mentors to learn and enhance business development skills.

Education Requirements

- Bachelor/ Honors(Bachelor Degree in any Discipline) completed.

Additional Academic Requirements

- Bachelor degree in any discipline

Experience Requirements

- No experience is required.

Skills Requirements

- Age 20 to 30 years
- 1-5 years experience are preferable; freshers are encouraged to apply.
- Excellent verbal and written communication skills in English (Native level).
- Strong interpersonal skills and the ability to build rapport with potential clients.
- Quick learner with a passion for understanding business development processes.
- Comfortable working night shifts based on the assigned schedule.
- Proficiency in using Microsoft Office Suite and CRM tools.
- Previous experience in real-time calling or sales is a plus.
- A positive attitude, strong work ethic, and eagerness to excel.

Work Area

- Applicant should have experience of working in the following category(ies): Customer Service/Call Center

Industry Type

- Experience should include the following skills: IT/Telecommunication