



Intern - Corporate Sales Department
UNIQUE BUSINESS SYSTEMS LIMITED

Job Category: Sales/Marketing/Business
Development

Job Source: nrbjobs.com

Job Summary

No. of Vacancy: 03

Gender: Any

Career Level: Entry Level

Employment Type: Full Time

Age Limit: 23 to 27 year(s)

Posted On: 22 Oct 2024

Salary: Negotiable

Application Deadline: 14 Nov 2024

Job Description/Responsibility

- Assist the Corporate Sales Team in daily operations and client interactions.
- Support the team in creating sales pitches and presentations for corporate clients.
- Help manage client databases and maintain accurate records of customer contacts.
- Participate in business development activities to identify and target new opportunities.
- Provide excellent customer service and follow-up on client inquiries.
- Collaborate with other departments to support ongoing projects and initiatives.
- Learn and assist in the end-to-end sales process, from lead generation to closing deals.
- Visit customers to generate leads and provide brief on products or engage senior to close the deal.
- Provide presentation using booklets, leaflets or any other marketing materials to customers.
- Any other tasks assigned by the Head of Corporate Sales or Management.

Education Requirements

- Bachelor/ Honors(Bachelor Degree in any Discipline) completed.

Additional Academic Requirements

- Bachelor of Business Administration (BBA), Bachelor of Business Administration (BBA) in Marketing

Experience Requirements

- No experience is required.

Skills Requirements

- Age 23 to 27 years
- Freshers are encouraged to apply.
- Prior experience in sales or corporate relations will be considered a plus, but not mandatory.
- Basic understanding of corporate sales techniques.
- Strong interest in sales and corporate business development.
- Excellent communication and presentation skills.
- Goal-oriented, motivated, and enthusiastic.
- Ability to work in a fast-paced environment and handle pressure.
- Strong negotiation skills and interpersonal abilities.
- Proficiency in MS Office (Word, Excel, PowerPoint).

Work Area

- Applicant should have experience of working in the following category(ies):
Sales/Marketing/Business Development

Industry Type

- Experience should include the following skills: IT/Telecommunication

Compensation/Benefits

- Mobile bill, Weekly 2 holidays
- Allowance during the internship period.

- Learning opportunities in the corporate sales sector.
- Possibility of full-time employment upon successful completion of the internship.
- Opportunity to work with a dynamic and growing team in the IT/ Computer Hardware industry.
- Salary: Negotiable